



General Services Administration
Federal Supply Services
Authorized Federal Supply Schedule Price List

Schedule Title – **ParticipAction Consulting, Inc.**

Contract Number – **GS-02F-0168V**

Contract Period: **August 12, 2009 through August 11, 2014**

Contractor:

ParticipAction Consulting, Inc.

306 Aspen Place

Alexandria, Virginia 22305

Ph: 703-920-0208

Fax: 703-521-6287

Adriano Pianesi, Vice President

apianesi@participactioninc.com

www.participactioninc.com

Contract Administrator

Adriano Pianesi

Telephone: 202-262-3371 or 703-920-0208

apianesi@participactioninc.com

To schedule class contact us

Business Size: **Small Business**

Customer Information for ordering activities:**1a**

Awarded Special Item Numbers FSC: MOBIS 874

SIN awarded: 874-4 Training Services: Instructor Led Training, Web Based Training and Education Courses, Course Development and Test Administration

SIN awarded: 874-2 Facilitation Services

1b

NA

1c

Course Title	MFC Price (per person)	Discount Offered To GSA	Price Offered To GSA (excluding IFF)	Price Offered To GSA (including IFF)
Dialogue as Facilitative Leadership: Engaging techniques to involve your workplace and communicate better in the face of complexity	\$250.00/day	10%	\$225.00/day	\$226.69/day
Facilitation Skills for Project Managers: Planning, managing and succeeding in your workplace meetings for more effective results	\$250.00/day	10%	\$225.00/day	\$226.69/day
Servant Leadership	\$250.00/day	10%	\$225.00/day	\$226.69/day
Practical Leadership Skills	\$250.00/day	10%	\$225.00/day	\$226.69/day
Effective Coaching Skills	\$250.00/day	10%	\$225.00/day	\$226.69/day
Critical Thinking Skills	\$250.00/day	10%	\$225.00/day	\$226.69/day
Conversational Leadership: Thinking together for a Change	\$250.00/day	10%	\$225.00/day	\$226.69/day
Presentation Skills	\$250.00/day	10%	\$225.00/day	\$226.69/day
Winning Briefing and Presentation Skills: Put Power, Punch and Pizzazz into Your Presentations	\$250.00/day	10%	\$225.00/day	\$226.69/day
From PowerPoint to Powerful: rules of engagement for workplace training.	\$250.00/day	10%	\$225.00/day	\$226.69/day
Powerful Training: rules of engagement for workplace training (Advanced).	\$250.00/day	10%	\$225.00/day	\$226.69/day
The virtual Trainer: Introduction to Webex and Web 2.0 Technologies	\$250.00/day	10%	\$225.00/day	\$226.69/day

Tools and Techniques of High-performing Teams	\$250.00/day	10%	\$225.00/day	\$226.69/day
The Emotional Intelligence of Team Results	\$250.00/day	10%	\$225.00/day	\$226.69/day
Get Along with Anyone, Anytime, Anywhere: Create Enduring Connections with Customers and Co-Workers	\$250.00/day	10%	\$225.00/day	\$226.69/day
Communication Skills in a Culturally Diverse Workplace	\$250.00/day	10%	\$225.00/day	\$226.69/day
Balance, Effectiveness and Professionalism	\$250.00/day	10%	\$225.00/day	\$226.69/day
Practical Time Management	\$250.00/day	10%	\$225.00/day	\$226.69/day
Effectiveness for busy people: getting it done with confidence	\$250.00/day	10%	\$225.00/day	\$226.69/day
I am the boss!: A guide to be the manager your staff members need through the power of 5 conversations	\$250.00/day	10%	\$225.00/day	\$226.69/day
Inspired Followership: A guide to be the staff member your boss needs	\$250.00/day	10%	\$225.00/day	\$226.69/day
Email management for messages-drowned: tips and techniques for emptying your inbox and getting things done. (OUTLOOK users)	\$80.00/½day	10%	\$72.00/ ½ day	\$72.54/ ½ day
The art of making decisions: 15 powerful techniques for getting into action with teams	\$80.00/½day	10%	\$72.00/ ½ day	\$72.54/ ½ day
“Everyone teaches one” and other 15 rapid-fire techniques to improve your team’s ability to learn	\$80.00/½day	10%	\$72.00/ ½ day	\$72.54/ ½ day
Good questions: asking questions that inspire action, lead inquiry and move toward the resolution of problems	\$80.00/½day	10%	\$72.00/ ½ day	\$72.54/ ½ day
Negotiation: Getting what we want	\$250.00/day	10%	\$225.00/day	\$226.69/day
Leader-SHIFT: A Conversational Leadership Lab for Nurturing Innovation	\$250.00/day	10%	\$225.00/day	\$226.69/day
Webinar Facilitator Certification	\$325.00/day	10%	\$292.50/day	\$294.69/day

Job Category Title	MFC Price	Discount Offered to GSA	Price Offered To GSA (excluding IFF)	Price Offered To GSA (including IFF)
Senior Course Developer	\$125.00/hour	10%	\$112.50/ hour	\$113.34/hour
Senior Instructor	\$125.00/hour	10%	\$112.50/ hour	\$113.34/hour
Sr. Instructional Designer/Writer	\$115.00/hour	10%	\$103.50/ hour	\$104.28/hour
Instructional Designer/Writer	\$95.00/hour	10%	\$85.50/ hour	\$86.14/hour
Course Developer	\$110.00/hour	10%	\$99.00/ hour	\$99.74/hour
Multimedia Programmer	\$110.00/hour	10%	\$99.00/ hour	\$99.74/hour
Facilitator	\$225.00/hour	10%	\$202.50/ hour	\$204.01/hour
Assistant Facilitator	\$185.00/hour	10%	\$166.50/ hour	\$167.74/hour
Coach	\$340.00/hour	10%	\$306.00/hour	\$308.27/hour

2

Max order: \$1,000,000.00

3

Minimum order: \$100.00

4

Geographic Coverage: 50 states; District of Columbia; Puerto Rico

5

Point of Production: Alexandria, Virginia

6

Federal Government price is list price minus 10% discount.

7

Qty discounts: NA

8

Prompt Payment: NA

9a

Commercial credit cards are accepted below and at purchase threshold.

9b

Government purchase cards are accepted beyond purchase threshold.

10

Foreign Items: NA

11a

Time of Delivery: Will be the date of training class

11b

Expedited Delivery: 10 days

11c

Overnight and 2 day delivery: NA

11d

Urgent requirements: NA

12

FOB: Destination within US

13a

Ordering addresses: Order/ Enroll //Purchase at:
ParticipAction Consulting, Inc. 306 Aspen Place, Alexandria, Virginia 22305

13b

Ordering procedures: Order/ Enroll /Purchase by contacting ParticipAction Consulting, Inc. reflected in 13a.

14

Payment addresses: Are same as ordering addresses (see 13a and 13b). Credit cards accepted.

15

Warranty provision: NA

16

Export packing charges: NA

17

Terms of Govt purchase card acceptance: Credit cards are accepted as reflected in 9a/9b

18

Terms and conditions of rental, repair, maintenance: NA

19

Terms and conditions of installation: NA

20

Terms and conditions of repair parts indicating date of parts lists and any discount from list price: NA

20a

Terms and conditions for any other services if applicable: NA

21

List of Service and Distribution points: NA

22

List of participating dealers: NA

23

Preventive maintenance: NA

24a

Special attributes such as environmental attributes: NA

24b

If applicable indicate that section 508 compliance information is available on
Electronic and Information Technology supplies and services

25

DUNS number: 791028579

26

Notification regarding registration in CCR database: Registration in CCR is valid until
01/03/2012